# SeaCrest Diversified Income Strategy

formerly known as Hybrid Income Matrix Portfolio

# March 31, 2024 FACTSHEET

Performance and Portfolio Characteristics

**Howard A. Schloss** Portfolio Manager Over 40 years of investment experience MBA, Fordham University

Sanjay Gupta Portfolio Manager 26 years financial services experience MBA, St. John's University

## WHY DIVERSIFIED INCOME

#### Diversification

Broad range of asset classes that are focused on income

#### Correlation

Asset classes having weak to negative correlation to investment grade fixed income

#### Returns

Attractive current income and riskadjusted returns

# Firm OVERVIEW

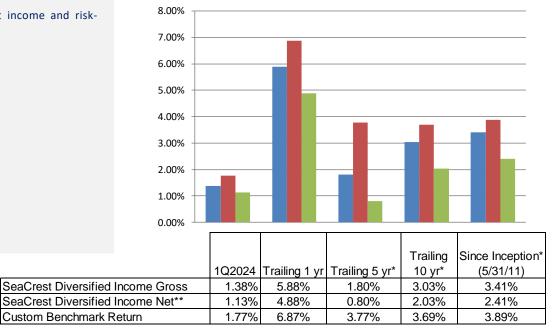
SeaCrest Investment Management (SIM) is a SEC registered investment advisor, specializing in the management of portfolios for institutional and private clients. Registration does not imply a certain level of skill or training. SIM is employeeowned and is certified as a minority-owned Firm with offices in New York, Michigan and South Dakota. The Firm is led by a group of seasoned asset management professionals with decades of combined experience. With their discipline and insight into market trends, they seek to deliver attractive risk-adjusted returns in client portfolios.

#### INVESTMENT OBJECTIVE

SeaCrest Diversified Income Strategy seeks to deliver a high level of income consistent with attractive risk-adjusted returns by investing in a variety of asset classes including, but not limited to, closed-end and exchange traded funds that are invested in investment grade fixed-income, master limited partnerships, high yield equities, preferred stocks, REITs and buy/write strategies.

## BENCHMARK

The custom benchmark is comprised of 80% Bloomberg Government Intermediate Index and 20% S&P 500 Index.



Annualized

\*\*Net Return is calculated by reducing the gross return by the highest fee charged for any client in the composite.

Please refer to the GIPS report for additional information.



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# WHY INVEST WITH SEACREST

#### Experience

Asset management professionals with decades of investment management experience

#### Focus

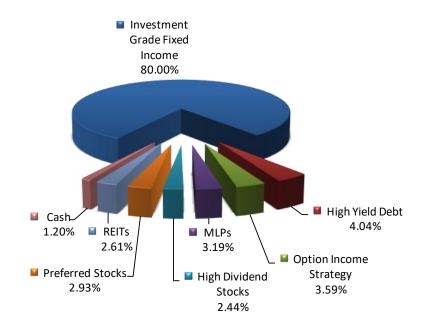
Holdings determined by asset class volatility and level of income

#### **Investment Process**

Employs quantitative model to determine rules based rebalancing

## SUPPLEMENTAL INFORMATION

# Portfolio Asset Allocation



# SEACREST

# SeaCrest Diversified Income Strategy

INVESTMENT MANAGEMENT, LL

## **DISCLOSURE – GIPS REPORT STARTS**

# March 31, 2024 FACTSHEET

			Co	mposite		1 Year Composite	1 Year Composite	1 Year Custom	3 yr Annualized Expost Standard	3 yr Annualized Expost Standard
	Firm Assets		Assets		Number of		Net	Benchmark	Deviation (Gross)	Deviation (Gross)
Year End	(\$	Millions)	(\$_	Millions)	Portfolios	Return	Return**	Return	Composite	Custom Benchmark
2023	\$	104.84	\$	0.14	1	7.59%	6.59%	8.54%	8.98%	5.99%
2022	\$	100.60	\$	3.11	2	-13.52%	-14.52%	-9.50%	9.78%	5.38%
2021	\$	121.76	\$	3.80	2	2.52%	1.52%	3.90%	7.86%	3.01%
2020	\$	121.58	\$	1.86	2	5.37%	4.37%	9.27%	7.97%	3.21%
2019	\$	157.97	\$	1.87	2	15.27%	14.27%	10.17%	4.05%	2.39%
2018	\$	145.46	\$	1.71	2	-3.81%	-4.81%	0.49%	4.30%	2.15%
2017	\$	149.89	\$	1.88	2	5.48%	4.48%	5.02%	4.39%	1.99%
2016	\$	137.65	\$	3.17	3	6.80%	5.80%	3.31%	5.10%	2.28%
2015	\$	135.14	\$	3.08	3	2.87%	1.87%	1.44%	5.58%	2.42%
2014	\$	131.04	\$	3.09	3	6.79%	5.79%	4.79%	5.58%	2.22%
2013	\$	137.12	\$	2.94	3	-3.16%	-4.16%	4.83%	n/a	n/a
2012	\$	130.01	\$	3.05	3	9.76%	8.76%	4.59%	n/a	n/a

The custom benchmark is a combination of 80% Bloomberg US Government Intermediate Index and 20% S&P 500 Index calculated by weighting

the respective index returns on a monthly basis.

\*Composite inception date 5/31/11; Partial performance 5/31/11-12/31/11. For 2011-2013, internal dispersion is not applicable.

Internal dispersion is calculated using the asset-weighted standard deviation of annual gross-of-fee returns of those portfolios

The 3-year annualized standard deviation measures the variability of the composite gross returns and benchmark returns over the preceding 3-years.

that were included in the composite for the entire year.

\*\*Net Return is calculated by reducing the gross return by the highest fee charged for any client in the composite.

		1 - Year	1 Year		5 - Year*				10 Year*
	1 - Year	Composite	Custom	5 - Year*	Composite	5 Year* Custom	10 - Year*	10 - Year*	Custom
	Composite	Net	Benchmark	Composite	Net	Benchmark	Composite	Composite	Benchmark
Year End	Gross Return	Return**	Return	Gross Return*	Return**	Return	Gross Return	Net Return**	Return
2023	7.59%	6.59%	8.54%	2.99%	1.99%	4.21%	3.27%	2.27%	3.60%
2022	-13.52%	-14.52%	-9.50%	0.71%	-0.29%	2.61%	2.19%	1.19%	3.24%
2021	2.52%	1.52%	3.90%	4.79%	3.79%	5.72%	4.65%	3.65%	4.75%

\*Annualized Returns

SeaCrest Investment Management, LLC ("SeaCrest") is a Registered Investment Advisor with the U.S. Securities and Exchange Commission ("SEC"). Registration does not imply a certain level of skill or training. This report is provided for informational purposes only to summarize the investment philosophy of the SeaCrest Diversified Income Strategy a separate account strategy managed by SeaCrest. This report is not to be considered investment advice nor an offer for this strategy. Investment management services are provided by SeaCrest only after entering into an investment management agreement with SeaCrest or and/or an approved financial intermediary. Information is as of a point in time and is subject to change.

Performance data presented herein represents past performance and is not an indication of future results and may or may not include dividend and/or interest income accrued and/or paid during a given period. A client's actual performance will differ from the performance data shown due to timing of investment, size of the portfolio and the advisory fees charged by SeaCrest and/or a financial intermediary. The GIPS standards define a benchmark as a point of reference against which the composite's returns or risk are compared.

There is no assurance that an investment will achieve its objective. Investments are subject to market risk, which is the possibility that the market values of securities owned by the investment will decline and that the value of the investment may therefore be less than what you paid for them. Accordingly, you can lose money. Investments in foreign markets entail special risks such as currency, political, economic, and market risks. The risks of investing in emerging market countries are greater than the risks generally associated with foreign investments.

SeaCrest Investment Management claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. SeaCrest Investment Management has been independently verified for the periods June 1, 2006 through December 31, 2022. The verification report is available upon request.

A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.

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The following are available upon request: a list of composite descriptions and the firm's policies for valuing portfolios, calculating performance, preparing GIPS reports.

The composite was created May 31, 2011 and contains all discretionary, fee paying accounts for those client's whose investment objectives align with the composite strategy. Those client accounts that do not align with the strategy are not included with this composite. The SeaCrest Diversified Income Strategy seeks to deliver a high level of income consistent with attractive risk-adjusted returns. This investment strategy seeks to balance risk versus reward by adjusting the percentage of each asset class in an investment portfolio according to the model. Our model culls from several equity asset classes (representing 20% of the portfolio), at present four fixed income asset classes representing 80% of the portfolio (via Electronically Traded Funds, Electronically Traded Notes and closed-end funds) and cash. The model will occasionally indicate that a cash allocation is warranted. An investor's portfolio is rebalanced when the model indicates an overvalued or undervalued asset class. The US Dollar is used to express performance. Results are based on fully discretionary accounts under management. Accounts that are no longer with the firm are included through the last full measurement period such accounts were managed in the composite's style. The three-year annualized ex-post standard deviation of the composite and benchmark is not presented because 36 monthly returns are not available.

The Firm charges a maximum management fee of 1.00% of assets. Actual investment advisory fees incurred by clients may vary. A portion of the annualized fee, based on the total market value of each portfolio, is charged to the client each quarter. In certain circumstances, fees may be negotiable depending on the investment strategy selected and the size and nature of the account relationship. Actual returns will be reduced by investment advisory fees and other expenses that may be incurred in the management of the account. Assuming (a) a quarterly fee assessment, (b) a \$1 million investment, (c) a portfolio return of 8% a year, and (d) a 1.00% annual investment advisory fee, the collection of management fees produces a compounding effect on the total value of a client's portfolio of \$10,416 in the first year, \$59,816 over five years and \$143,430 over ten years.

#### **GIPS REPORT ENDS**